

2-7 2024G Future Outlook



The Company is implementing all its expansion and future plans based on a comprehensive and ambitious strategy that achieves the Company's vision and mission and meets the aspirations and desires of all the related authorities, that's why the Company's strategy is the basis for all the Company's initiatives and future plans.

First Milling Company constantly seeks to introduce new initiatives stemming from a number of pillars that are generally related to the business development plans, diversifying sources of incomes and enhancing profit margins by boosting the level of operational efficiency and effectiveness, in addition to the continuous assessment and follow up of the performance of the current projects.

The Company is seeking to make the best use of its acquisitions and achievements in 2023, and to continue the same in order to implement the Company's five-year strategic plan in the next year and the years to come.

The Company is also keen to pace up with the latest local market changes and trends in order to meet all needs on

one hand, and to build strategic partnerships with special entities to achieve the full sustainability on the other while adopting the best practices.

Generally speaking, First Milling Company aims to increase its profitability by raising the efficiency of the production capacity processes, enhancing its relations with suppliers, instantly developing the operational standards and optimally recruiting and employing the best human calibers, in addition to boosting the organizational and work structure to sustainably save all related costs in the future.

The Company is periodically evaluating its projects and production lines in all phases of production and distribution and then follows up the necessary maintenance and updates of such projects and lines in accordance with the market requirements and clients' needs, which shall reflect on the increase of the Company's capacity to elevate its quality and competitiveness and to enhance its presence in the local market.



The Company periodically and constantly plans to implement a number of development options like:

Maintaining and developing the spread of the main Company's products in the Saudi market by the geographic presence in all areas over the Kingdom and making the products available in the markets in which there is no heavy presence, in addition to achieving some sort of balance in the accompanying operational investments like the addition and update of production lines.

Increasing the spread of value-added products by expanding geographically in markets outside the Kingdom and specially the Arab Gulf and North Africa by building the necessary capabilities to access such markets.

Achieving growth through strategic partnerships that shall enable the Company to achieve additional competitive advantages in the food and feed sectors.

Progressively working on developing human capabilities and national calibers in line with the technological and digital development.

Approving future plans to achieve the highest levels of sustainable development in the fields of milling and production.

2024G Outlook

First Milling Company has high aspirations and ambitions within its work environment inside the Saudi market, as the Company seeks to benefit from its initiatives in development, research and marketing in order to enhance its position in the local market.

The Company continuously works on developing its business models through enhancing its profit margins and raising its operational and production efficiency in the next year.

In light of the competition challenges that the Company is facing in the sector, and the changes to pace up with the technological developments to meet the customers' ambitions and aspirations, First Milling Company shall

continue to enhance its relations with its clients to build strategic partnerships that would achieve sustainable success in the local market.

First Milling Company wishes to achieve partnership with the Ministry of Industry in the Kingdom, by participating in the initiative of "Future Factories" to promote the Company's strategic objectives and increase the factories efficiency and production capacity, in a way that shall contribute to elevating the level of the Saudi industry in general, thus making Saudi Arabia among the most industrially advanced countries.





**First Milling
Company
Creativity and
Innovation**

**Bigger
Portfolio,
Better
Governance**

**The Best in the
Market, the Most
Successful in
Projects**

**Improving
Cooperation
between Multi
Tasks Team
Members**

**Fruitful
Cooperation
with External
Development
Partners**

Introduction

Strategy

Operating Review

Corporate Governance

Financial Performance

First Milling Company has already completed two stages out of the four stages of the “Future Factories” initiative, while other stages shall be completed over the upcoming years. The said initiative shall positively reflect on the Company’s results, its operational efficiency, enhancing the cost management and raising the level of digitalization in the Company in a speedy and remarkable way.

It would be of worth here to mention that the Company has obtained the consent of GFSA to increase the production capacity of its mills A&B, after signing a contract for purchasing two new flour mills from Bühler AG, a leading company in wheat milling industry headquartered in Switzerland, to update such two units in the biggest Company’s factors in terms of the

production capacity located in Jeddah. This project will allow the Company to increase its production capacity and to continue the provision of high-quality products to its clients. As Mill (A), whose current wheat milling capacity is 300 tons per day, shall be upgraded with a new mill unit with a capacity of 550 tons per day with an increase of 83%. While Mill (B) with a wheat milling capacity of 450 tons per day shall be upgraded with a new mill unit with a capacity of 550 tons per day, with an increase of 22.2%.

In 2024G, First Milling Company aspires to enhance operation and to ensure efficiency, as its objectives include investment in the advanced technology, skills development, data integration, achieving the supply chain vision, enhancing resources, working in other various initiatives like sustainability efforts, risk management and cooperating with specialists and regulatory authorities. All the above combined shall help achieve the Company’s objectives in supporting the smoothness of the Company’s operations, enhancing the efficiency and effectiveness of its different departments.

Next year, the Company wishes to enhance the flexibility of the supply chain, merge advanced technologies, focus on sustainability, manage costs, ensure legal compliance and to adapt to increasing requirements of e-trade.

Consolidating and improving efforts with specialists and regulatory authorities is indispensable to achieve more efficient logistic operations based on meeting the clients’ requirements and variable needs.

We strongly believe that sky is the limit and thus our future aspirations are “endless”. We also believe that the future will definitely be better, considering the current expansions in the Company, which gives more strength and power in light of the Board strategic plans, new technologies employed in implementing lots of new projects and opening new production lines operated by skillful and trained employees. All of which are factors that shall contribute to creating multiple courses for revenues, enhancing the expansion of business and growing profits.